

REGION SUMMARIES

NORTH

To cater to the increased north-south commuter traffic, the \$110m improvements to the Chandler Hwy are almost complete.

SOUTH EAST

Rail improvements on the Pakenham, Cranbourne and Gippsland lines have been announced and see a fleet of new high capacity trains to cater to the growing population – due to be completed by 2023.

GEELONG

Adding to the expansion of greater Geelong, the Avalon airport upgrade is close to finished and will begin offering international flights from early December 2018.

WEST

50% of all lots sold across Melbourne Metro for September were in Melbourne's west.

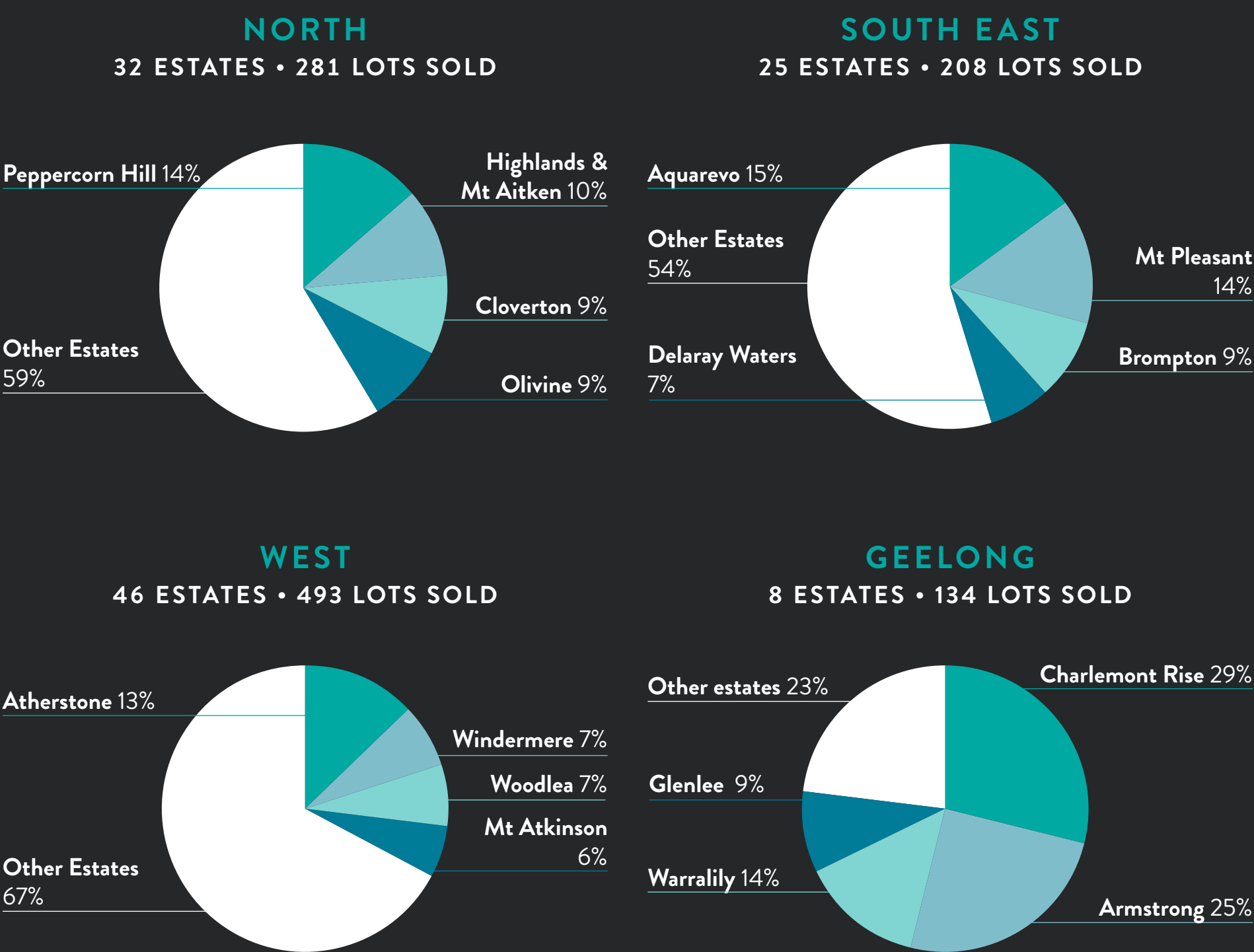
THE LADDER

1	ATHERSTONE	WEST	62 SOLD
2	PEPPERCORN HILL	NORTH	40 SOLD
3	CHARLEMONT RISE	GEELONG	39 SOLD
4	WINDERMERE	WEST	34 SOLD
5	ARMSTRONG	GEELONG	33 SOLD

REGIONS & LOT SIZES



ESTATE MARKET SHARE BY PROJECT BY REGION

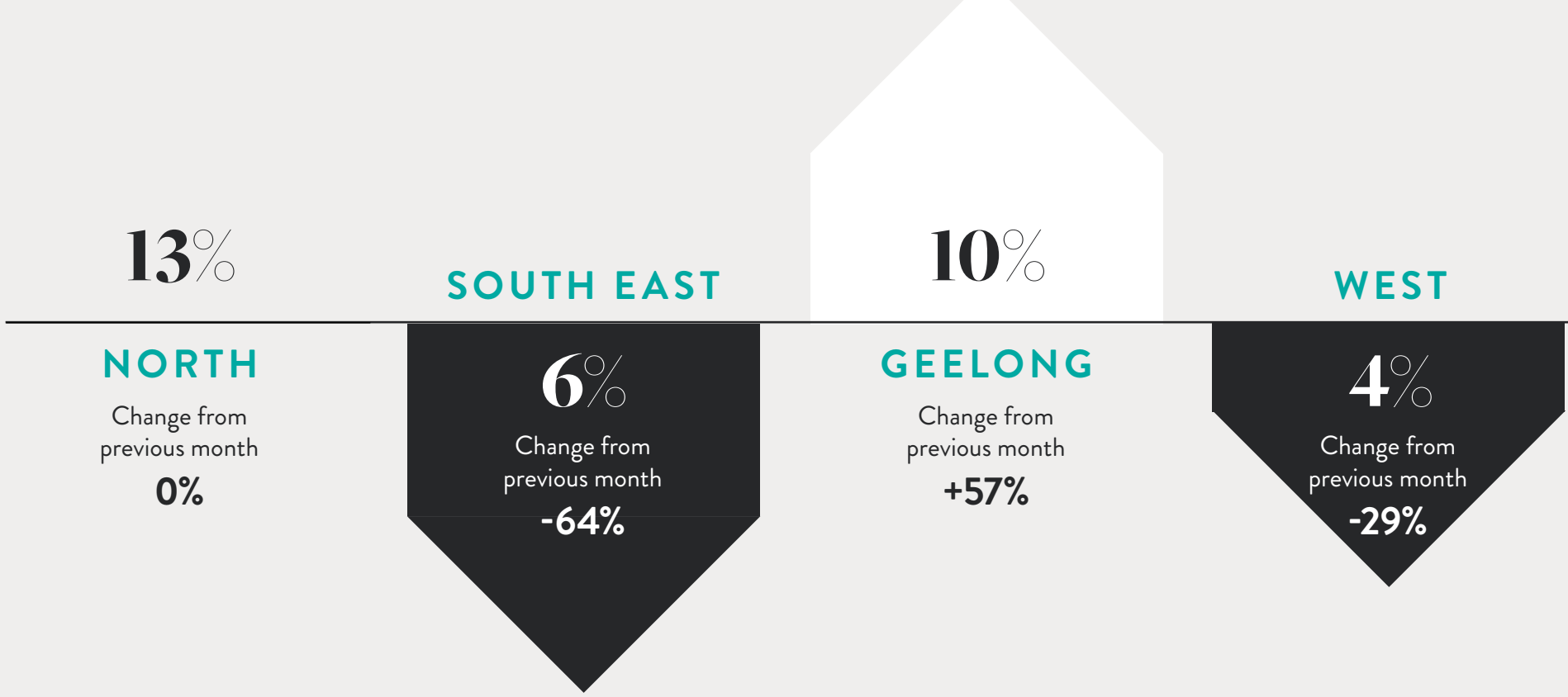


PRICING SCALE
AVERAGE SOLD LOT PRICE

GEELONG \$260,838	WEST \$325,700	NORTH \$327,704	SOUTH EAST \$357,782
----------------------	-------------------	--------------------	-------------------------

LOW HIGH

CANCELLATION RATES



A project is defined as an estate which posted sales for the month. Data does not include estate which are out of stock.