

REGION SUMMARIES

NORTH

LaTrobe University has unveiled a \$5Billion plan to redevelop its 235ha Bundoora campus into a multi-precinct including a new suburban rail link.

SOUTH EAST

The proposed new suburban rail loop could serve 195,000 commuters in Melbourne's south-east, however only 51,000 people in the west

GEELONG

Geelong is the strongest performing regional city in Australia with the median house price up 9.8% in the past year, this is still \$200k cheaper than nearby Melbourne.

WEST

Despite a downturn in sales volumes across all regions in October, the west's strength is seeing it perform strongest with the smallest drop across all regions.

THE LADDER

1	RIVERWALK	WEST	36 SOLD
2	ARMSTRONG	GEELONG	35 SOLD
3	OLIVINE	NORTH	34 SOLD
4	CLOVERTON	NORTH	32 SOLD
5	MINTA	SOUTH EAST	29 SOLD

REGIONS & AVERAGE LOT SIZES

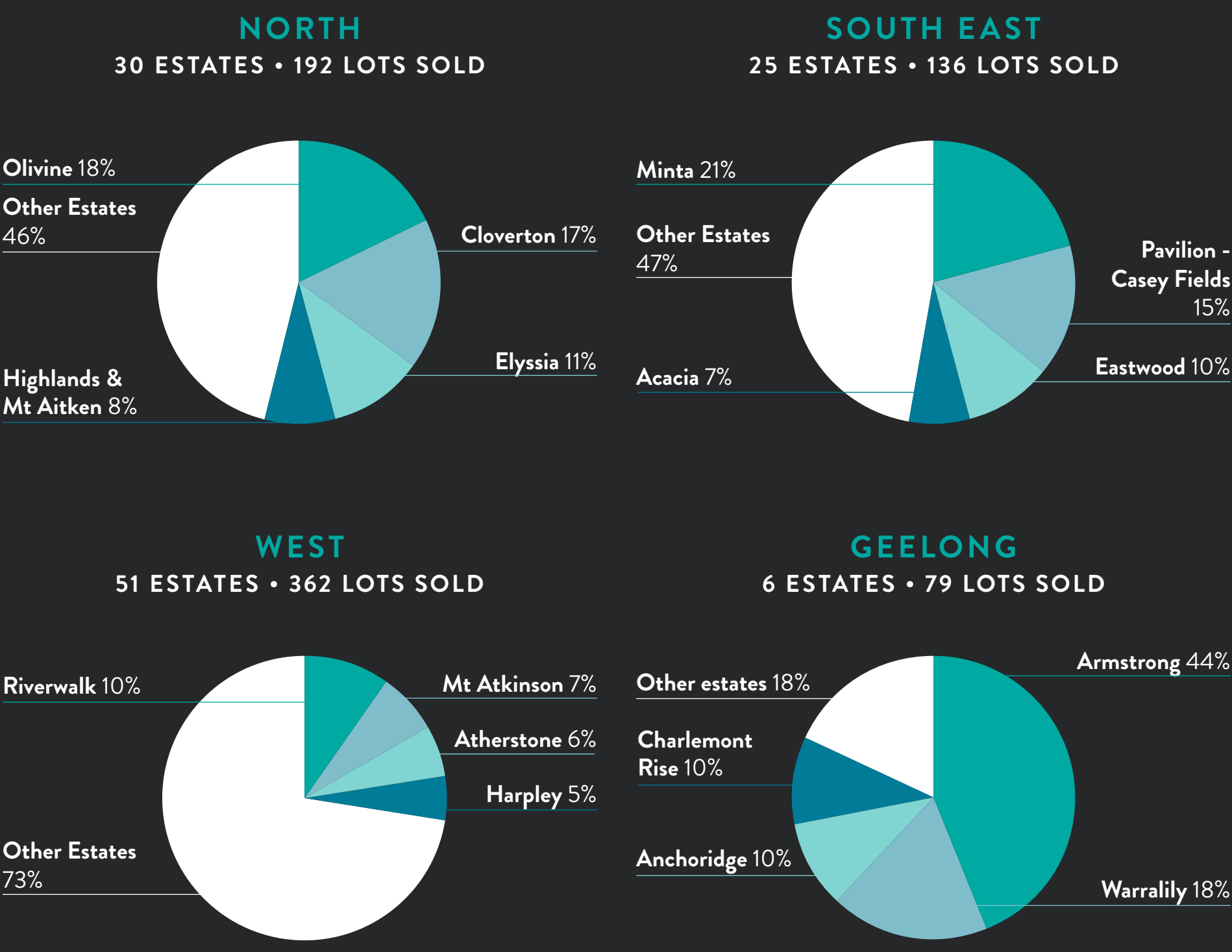


PRICING SCALE
AVERAGE SOLD LOT PRICE

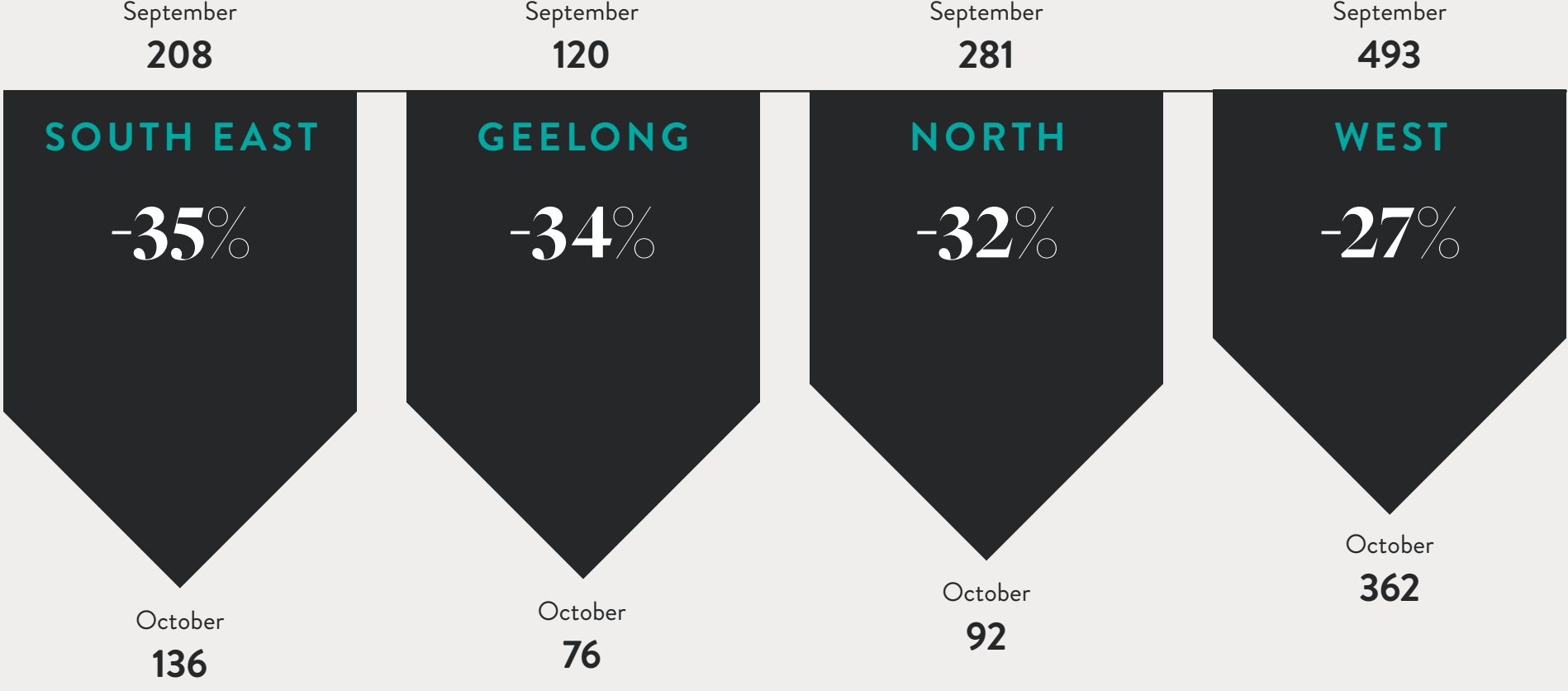
GEELONG \$275,838	NORTH \$316,903	WEST \$326,359	SOUTH EAST \$375,801
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LOW HIGH

ESTATE MARKET SHARE BY REGION (GROSS SALES)



GROSS SALES BY REGION



A project is defined as an estate which posted sales for the month. Data does not include estate which are out of stock.